

**Danielle M. Berti**

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EZGSA  
Attn: Scott Orbach  
P.O. Box 30406  
Bethesda, MD 20814

Re: Fran Cowell assistance in GSA Schedule Modification

To Mr. Orbach:

I wanted to take the time and send you a note regarding my wonderful experience working with your team, particularly Ms. Fran Cowell.

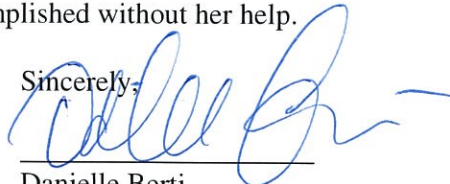
As some background, my company, Berico Technologies, LLC, a Veteran-Owned Small Business, put together a GSA schedule in 2008 with the help of an external consultant. Unfortunately, as things often are in small companies, with the significant growth and change that Berico experienced between 2008 and now, the documentation we needed to remain compliant with our GSA schedule was lost in the shuffle. To add to the stickiness, GSA themselves lost our documents. This all came to light when we were “audited” in summer 2010.

I met Myron Cowell and found him knowledgeable, laid back and extremely likeable. As a result, Berico agreed to hire EZGSA to help us with the situation.

This was not going to be a standard “revision” but once assigned, Fran diligently worked with our ACO to make it happen. In the end, it took much longer than we expected (largely due to the sheer number documents necessary to substantiate the 2008 submission that were no longer available) but thought it all, Fran was responsive, fast, thorough, and patient. I cannot imagine how frustrating it must have been at times to try to piece together our final revised proposal in reverse, but she did it and we retained what were very good rates from our original submission. This was especially amazing considering she did this for some labor categories without actual invoices.

Berico, and myself particularly, are very grateful for her assistance and extremely pleased with the final product. It could not have been accomplished without her help.

Sincerely,



Danielle Berti  
General Counsel/Director of Contracts