



December 20, 2004

EZGSA
PO BOX 30406
Bethesda, MD 20824

To Whom It May Concern:

I want to call to your attention the outstanding job Mr. Mike Wannemacher has done for our company. Since we began the tedious process of getting a GSA schedule, Mr. Wannemacher was with us all the way. Mike would explain each major element of this undertaking and continually guide Environics through the bureaucracy.

It is also important to note, Mike supported Environics with certain aspects of GSA contracting at a meeting with one of our distributors.

Mike is diligent, detailed and has the talent to simplify "*contractual talk*".... I do hope Mike will be recognized for his very professional way he conducts himself with EZGSA'S clients.

Very truly yours,

Michael R. Phillips
President