



43 Bleeker Street, Newark, NJ 07102 Phone: 973-353-5960 Fax: 973-353-1930

August 3, 2005

Scott Orbach  
EZGSA  
3 Bethesda Metro  
Suite M035  
Bethesda, MD 20824

RE: 14th Annual Procurement Expo

Dear Scott Orbach:

The 14th Annual Procurement Expo, held at Raritan Valley Community College on July 8th was an overwhelming success! More than three hundred people were in attendance despite the incessant downpour. On behalf of the New Jersey Small Business Development Centers and the over 200 small business persons who attended, I would like to thank you for exhibiting at this event and for sharing your expertise and opportunities. We know that programs such as this help the small business community, and improve the overall economic climate of the State.

We are still receiving excellent feedback. We would appreciate being informed if any contracts or subcontracts develop between your organization and the small businesses that attended the Expo. Enclosed you will find a listing of the small business owners who attended the Expo, so you can continue your follow-up.

To assist the NJSBDC clients with identifying procurement opportunities, I would be pleased to send them your organization's upcoming contracts and RFPs. You may e-mail same to me at ([sburroughs@njsbdc.com](mailto:sburroughs@njsbdc.com)) for forwarding to our clients.

The NJSBDC looks forward to continued involvement with EZGSA in the future, and knows that many of our clients appreciate your interest and willingness to assist small business. We couldn't have done it without you!

Sincerely,

A handwritten signature in cursive script that reads "SDBurroughs".

Stephanie D. Burroughs, Director  
Procurement Programs